

# Medi-Cal Managed Care Plan Memoranda of Understanding

CHEAC LHD Roundtables Meeting  
November 3, 2023



# MCP MOU Background

- MOUs have long been a requirement of DHCS-MCP contracts
- Historical partnership with MCPs has been inconsistent and variable
- 2024 MCP Contracts include revamped MOU provisions
  - More robust partnerships between MCPs and other entities
  - Local MCP presence required
  - DHCS monitoring and oversight activities
- MOU separate and distinct from other agreements (e.g., CCS Monitoring & Oversight MOU between DHCS-local CCS programs)

# MCP MOU Overview

- [DHCS APL 23-029](#): MOU Requirements for Medi-Cal MCPs and Third-Party Entities
- MCPs must execute 16 MOUs with other parties, including:
  - Local Health Departments – effective January 1, 2024
  - WIC Local Agencies – effective January 1, 2024
  - Targeted Case Management LGA – effective July 1, 2024
  - County Jails and Youth Corrections – effective January 1, 2025
- Purpose:
  - Delineate roles and responsibilities for care coordination and service delivery of Medi-Cal beneficiaries
  - Improve partnerships and collaboration between entities

# MCP MOU Structure

## Base Template

- Standard sections:
  - Services covered by MOU
  - Party obligations
  - Training and education
  - Referrals
  - Care coordination
  - Quarterly meetings
  - Quality improvement
  - Data sharing and confidentiality
  - Dispute resolution

## Bespoke Templates

- Program-specific:
  - LHDs, including CCS, MCAH, TB, and other non-contracted services
  - WIC
  - Targeted Case Management
  - Other local programs

# Negotiating with MCPs

- Minimum requirements in MOU may not be removed or altered
- Parties may agree to additional provisions as long as provisions do not conflict with minimum required components
- Sample provisions (*italics*) not exhaustive
- Consider adding provisions to strengthen collaboration and communications with MCP(s) (e.g., data sharing, more frequent meetings)

# Oversight Responsibilities

## Managed Care Plans

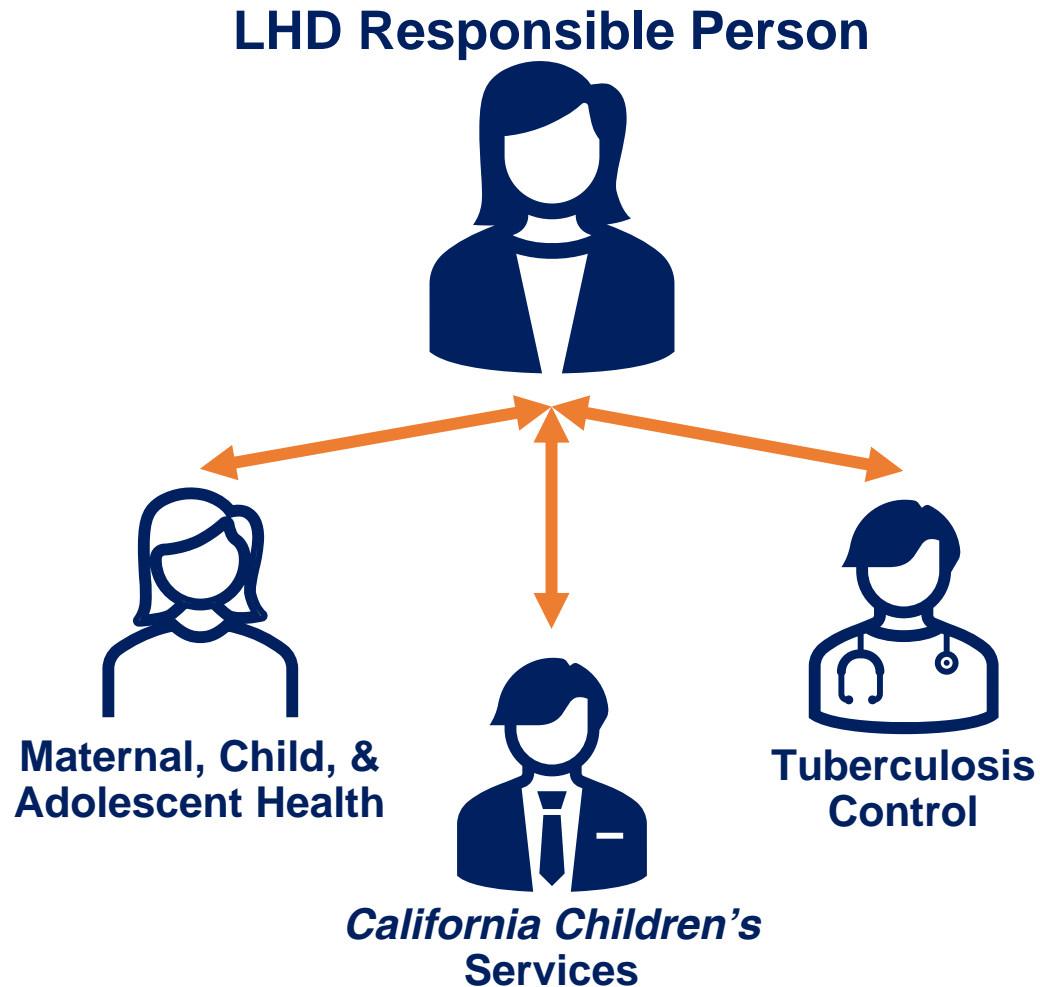
- **MCP Responsible Person**
  - Leader with decision-making authority
  - Oversees MCP coordination and communication with LHD Responsible Person
  - Facilitates quarterly meetings
- **MCP-LHD Liaison**
  - Designated points of contact
  - Ensures communication and care coordination
  - Updates MCP Responsible Person and/or MCP compliance officer

## Local Health Departments

- **LHD Responsible Person**
  - Leader with decision-making authority
  - Oversees LHD coordination and communication with MCP Responsible Person
  - Facilitates quarterly meetings
- **LHD Program Liaison**
  - Designated points of contact
  - Ensures communication and care coordination
  - Updates LHD Responsible Person

# LHD Internal Engagement

## Important Considerations



- Establish regular, ongoing communications channels across MOU programs/services
- Coordinate strategy and engagement with LHD Responsible Person
- Report back to LHD Responsible Person and LHD leadership on MCP engagement and coordination
- LHD signatory is LHD director or responsible person

# Quarterly Meetings

- Parties must meet as frequently as necessary to ensure proper oversight of MOU, but not less frequently than quarterly
- LHD participation should include LHD executives, LHD Responsible Person, and LHD Program Liaison(s)
- MCPs must report on meetings to DHCS, as well as distribute to participants meeting summaries and action items

# LHD MOU Exhibits

- **Non-Contracted Services**

- Immunizations
- STI Services, Family Planning, and HIV Testing/Counseling

- **Tuberculosis Control**

- Care Coordination (LTBI and Active)
- Active TB Testing and Treatment

- **Maternal, Child, & Adolescent Health**

- Referral to and enrollment in MCAH Programs
- Care coordination and collaboration

- **California Children's Services (CCS)**

- Exhibit F. applies **only** to Classic CCS Counties
- WCM jurisdictions should utilize the separate WCM-MCP MOU

# Other MOUs

- **Women, Infants, & Children (WIC) Agency**
  - Effective date of January 1, 2024
  - Template being finalized; CHEAC comments submitted to DHCS
  - LHD leadership oversight and engagement
  
- **Targeted Case Management (TCM)**
  - Effective date of July 1, 2024
  - Template being finalized
  - TCM/ECM Policy Change

# Reminder: MCP MOU Level-Setting

- **MCP MOUs housed within DHCS**
  - DHCS has authority over Medi-Cal and Medi-Cal MCPs
  - MOU matters should only be communicated to DHCS
  - DHCS may consult with CDPH to resolve disputes in certain areas
- **MCP Obligation**
  - DHCS expectations of MCPs
  - MCPs must report on MOU execution progress to DHCS on quarterly basis
- **Ability to Negotiate**
  - Language may be modified to reach agreement between parties
- **Not Intended to be Burdensome on LHDs**
  - LHD work related to MOU should not be a significant added workload

# Questions?

# Discussion Questions

- Please provide updates on MCP negotiations to date on the MCP-LHD MOU.
- If there are multiple MCPs serving your jurisdiction, to what degree is there coordination and consistency across MCPs?
- If there are multiple LHDs served by the same MCP, to what degree is coordination occurring across all LHDs and the MCP?
- What successes have you experienced in negotiating with your MCP(s)? What barriers have you encountered in negotiating with your MCP(s)?
- What optional or additional provisions or sections has your LHD included in your MCP MOU?